



**MAGEE GAMMON**  
CHARTERED ACCOUNTANTS  
TAX & BUSINESS ADVISORS

Assisting businesses and individuals since 1992



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- Profit maximisation
  - Tax saving strategies
  - Business development
  - Payroll
  - Pensions
  - Succession planning
  - Inheritance tax advice

# SERVICES TAILORED TO YOU AND YOUR BUSINESS

We provide a full range of accountancy, taxation and financial advisory services to small and medium size businesses operating in various industries.

We understand that everyone is different that's why we take time to listen and learn about you and your business so we can offer a service tailored to your circumstances.



## What we will do...

- Talk to you to understand the business issues you are facing
- Gain an understanding of your business and the markets in which you operate
- Give you help and advice to ensure your finances run smoothly to give you peace of mind
- Understand your short, medium and long term goals and those of your business
- Ensure that you and your business are operating in the most tax efficient way
- Offer you support and structure giving you the freedom to run your business and not let it run you

## What we offer...

- Free Initial consultation
- Experienced/commercially aware team
- Service tailored to you
- Fair fees
- Director led team
- Specialist advice when you need it
- One conveniently located office with parking





# WHO WE ARE...

## Directors



**Jon Gammon** trained with one of the 'big four' accounting practices and on qualifying joined a regional based practice, becoming a partner there in 1989, before leaving them to set up Magee Gammon in 1992. Jon acts for a wide portfolio of clients. Jon is a member of the Society of Trust & Estate Practitioners (STEP).



**Antony Tutt** qualified in 1987 and joined Magee Gammon in 1996 becoming a principal in 1998. He is currently the joint staff director. Antony specialises in providing Business Strategy and Tactical Management advice, together with taxation planning to a range of clients from sole traders to subsidiaries of large overseas companies and substantial Kent based businesses.



**Mark Britland** trained with a local Kent based firm and continued his career with a larger regional firm, he joined Magee Gammon in 1994, becoming a principal in 1998. His specialties include corporate and income tax planning for SMEs and business and profit growth advice. Mark is responsible for the administration function of the firm, including the marketing department.



**Abhi Jain** re-joined the practice in 1999, after working for a number of years as the Financial Director for a commodity broker based in the city, having trained with a local firm. He became a principal in 2010. Abhi predominately advises SME business owners in maximising profitability and tax planning.



**Roland Parry** joined Magee Gammon in 2003 from industry where he was the financial controller for a large group of companies, which gave him a valuable insight into the workings of the commercial world. He has an in depth knowledge of VAT. He became a Chartered Accountant in 2009 and was promoted to principal in 2010. He is joint staff director for the practice, having taken up the post in 2002.



**Andy Childs** joined Magee Gammon in 2013 after Magee Gammon's acquisition of a local firm in 2013 and became a principal in 2015. Andy has a diverse portfolio of clients from those requiring help with personal tax returns to UK subsidiaries of overseas companies requiring complex audit, accountancy and taxation advice. Andy also has considerable expertise in the not-for-profit sector.

## Associate Directors



**Andy Vanburen** returned to practice in June 2017, as a qualified Senior Manager, having spent the previous ten years gaining experience in industry as a financial controller. On his return he undertook and completed his MBA. He was promoted to Associate Director in April 2019 and specialises in dealing with all aspects of owner managed businesses.



**Peter Horton** joined the practice in 2006 (having qualified in 2004) as a Senior Audit and Accounts manager to various principals in the firm. He has a wealth of experience and technical knowledge of accounting and taxation issues gained over his years in practice, acting for a variety of both personal and corporate clients. He was promoted to Associate Director in April 2019.



**Steven Wanstall** has worked in practice since 1996, qualifying in 2005. He joined the practice in April 2017, as a Manager to the principals. He deals with all aspects of accounting and taxation issues relating to both profit and non-profit making organisations and individuals. He was promoted to Associate Director in April 2019.

You can meet the rest of our experienced team by visiting our website

# ESTABLISHED IN 1992 THE FIRM HAS CONTINUED TO GROW



**to its present size of 9 directors, who are assisted and supported by our experienced staff**

The management team consists of 9 directors. All of our clients have their own client relationship director who takes responsibility for understanding their business and individual needs. The director selects appropriate members of the team to work with each client to ensure their needs are met and that each client receives a consistently high quality service.

**In addition to traditional accountancy services we offer focused business and tax strategies, together with profit improvement planning to help clients fulfill their business and personal goals.**

## But don't just take our word for it...

*I always receive a speedy response to any queries I have. I look on Magee Gammon as a great partner to my business and I have happily recommended their services to friends and family on a number of occasions.*

*We decided to move from our previous accountant because of the lack of communication. When we met the team at Magee Gammon they portrayed a proactive approach - one year on and we are extremely pleased with our decision to move.*



# IN SAFE HANDS

**Case Study:** Abacus Playgrounds Limited was established in 1994 and the Group has grown to be the UK's largest installer of safety surfacing for children's playgrounds.

The Group offers cost effective surfacing solutions to nurseries, schools, sports & recreation grounds and domestic environments. In 2007 the company purchased a Nottinghamshire based company, Playtop Limited and the Abacus Lawrence Group was formed.

The group saw further expansion after the acquisition of a Buckinghamshire based play equipment company in 2011 and the purchase of Nova Sport Limited in 2012 as well as the

purchase of a further group company in 2015. The team at Magee Gammon, headed by director Mark Britland, worked very closely with the group's directors.

Mark comments "Over a number of years I have formed a close working relationship with the directors and other key personnel at the group, which has enabled me to understand the function of the businesses of the Group and the directors' goals, we are able to provide the support and expertise of an in-house finance director providing statistical advice as required".



## the client said..

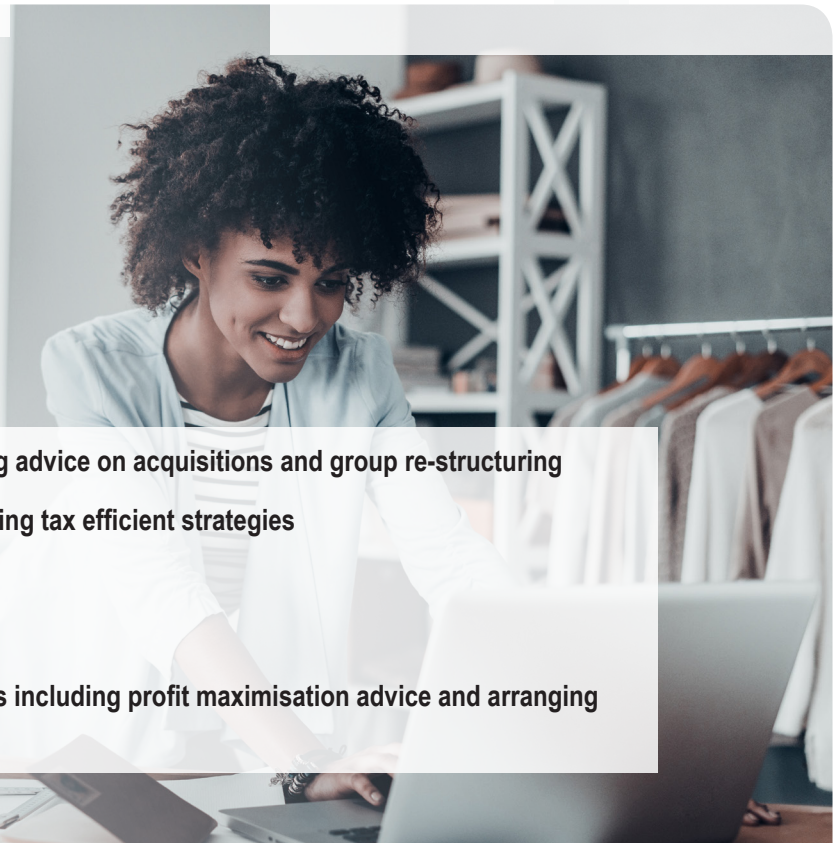
*In addition to the professional accountancy skills we expected from our advisors Magee Gammon they spent time to really understand our objectives and our business needs. They have taken a proactive approach helping us with both medium and long term business development, enabling us to identify and work towards both our business and personal goals. Magee Gammon's guidance over the years has been an instrumental part of our continued expansion.*

Geoff Rodwell,  
Managing Director

## What else can we offer?...

During Magee Gammon's relationship with the Group, alongside the preparation of management accounts, cash flow advice, and specialist tax advice, we have also provided guidance on key business issues such as:-

- Business growth and development including advice on acquisitions and group re-structuring
- Complex tax advice including advice regarding tax efficient strategies
- Changing business needs
- Adapting to changing market climates
- Improving business and financial operations including profit maximisation advice and arranging competitive financing



# HELPING YOU REACH YOUR TARGETS

Our experienced team will work with you to find effective solutions to reduce your tax bill and maximise your profits.

We can provide a complete range of services to support you and your business. We understand that you know your products and services better than anyone else, but we can provide you with the expert advice that is vital to ensuring that your business operates as efficiently, and in the most cost effective way as it can.

Our services are designed to help you make the right decisions for your business and to give you the time to focus on running and building it.



We provide a complete range of services to support you; in addition to preparing your annual accounts and tax returns we can also help with:-

- Capital tax planning
- Tax liability reduction
- Profit maximisation
- Business planning
- Succession & retirement planning
- Making tax digital
- Estate & inheritance tax planning
- VAT returns & advice
- Statutory & specialist audits
- Company administration & secretarial
- Payroll
- Book-keeping services

**Contact US today and find out how we can help  
YOU or YOUR business. Tel: 01233 630000**

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